

	A	B	C	D	E
1	Account	2017 Actual	2017 Budget	2018 Budget	
2	Administration				
3	Admin - Salaries	\$4,330	\$4,592	\$4,730	
4	Employer portion FICA/Med	\$331	\$351	\$362	
5	Admin - Licenses, fees, and dues	\$293	\$325	\$300	
6	Admin - Postage	\$41	\$100	\$100	
7	Admin - Office Machine Supplies	\$44	\$30	\$50	
8	Admin - Office Machine Software	\$409	\$250	\$425	
9	Admin -Office Machine Hardware	\$0	\$0	\$1,000	new printer
10	Admin - Office Machine Rep and maint	\$0	\$30	\$30	
11	Admin - DSL	\$250	\$300	\$300	
12	Admin -Insurance - D&O	\$895	\$895	\$895	
13	Admin - Professional fees	\$0	\$0	\$500	
14	Admin expense	\$6,593	\$6,873	\$8,692	
15	Admin profit/loss	-\$6,593	-\$6,873	-\$8,692	
16					
17	Development				
18	Dev - Scottie sales	\$200	\$0	\$200	
19	Dev - Possible Grants	\$4,500	\$0	\$2,000	split if obtained 80/20
20	Benefit Auction Floor sales	\$32,650	\$45,300	\$38,000	
21	Benefit Auction Mail bids	\$5,347			
22	Benefit Auction Admissions	\$195	\$200	\$200	
23	Other fundraising events			\$2,500	
24	Development income	\$42,892	\$45,500	\$42,900	
25	Web based commerce - Ebay fees	\$92	\$90	\$100	
26	Auction Consignment payments	\$29,127	\$33,000	\$28,500	calculated at 75% of sales
27	Auctioneer fee	\$1,646	\$2,000	\$1,600	
28	Auction Facility rental	\$675	\$675	\$675	
29	Auction all other	\$347	\$500	\$400	
30	Development expenses	\$31,887	\$36,265	\$31,275	
31	Development profit/loss	\$11,005	\$9,235	\$11,625	
32					
33	Education				
34	Edu - Book sales	\$2,842	\$1,855	\$2,200	
35	Education income	\$2,842	\$1,855	\$2,200	
36	Educ - production expenses	\$1,409	\$1,050	\$2,500	
37	Web based commerce - Paypal fees	\$42	\$137	\$100	
38	Web based commerce - eBay Fees	\$92	\$90	\$100	
39	Education expenses	\$1,543	\$1,277	\$2,700	
40	Education profit/loss	\$1,299	\$578	-\$500	
41					
42	Member Services				
43	Mem Svcs - Crystal Ball ad sales	\$605	\$562	\$562	
44	Mem Svcs - Convention	\$11,300	\$10,000	\$10,500	
45	Mem Svcs - Convention Other	\$1,740	\$4,000	\$1,500	
46	Mem Svcs - November quarterly meeting	\$931	\$1,000	\$900	
47	Dev - Annual Giving	\$48,885	\$43,000	\$45,000	

	A	B	C	D	E
48	Glass Show Exhibitor fees	\$4,535	\$5,000	\$4,500	
49	Glass Show Admissions	\$900	\$1,000	\$900	
50	Glass Dash Exhibitor fees	\$1,640	\$2,000	\$1,750	
51	Glass Dash Admissions	\$1,170	\$1,000	\$1,150	
52	Member Services income	\$71,706	\$67,562	\$66,762	
53	Crystal Ball Publishing	\$6,147	\$7,500	\$8,000	
54	Crystal Ball Postage	\$5,632	\$6,000	\$7,000	
55	Convention Food	\$8,375	\$7,750	\$8,500	
56	Convention Facility rent	\$1,475	\$1,927	\$1,450	
57	Convention Favors	\$0	\$200	\$0	
58	Convention All other exp	\$923	\$350	\$550	
59	Membership recruitment			\$100	
60	Support of other organizations			\$100	
61	Quarterly meeting	\$988	\$900	\$900	
62	Printing	\$765	\$1,600	\$1,600	
63	Postage	\$878	\$800	\$800	
64	Member Relations	\$12	\$0	\$50	
65	Glass Show Room rentals	\$1,875	\$1,800	\$1,875	
66	Glass Show Advertising	\$1,918	\$300	\$750	
67	Glass Show Other	\$251	\$150	\$450	
68	Glass Dash All other exp			\$400	
69	Glass Dash Facility rental	\$475	\$475	\$475	
70	Web based commerce - Website	\$383	\$306	\$400	
71	Web based commerce - eBay fees	\$92	\$90	\$100	
72	Web based commerce - PayPal fees	\$42	\$137	\$100	
73	Member Services expenses	\$30,231	\$30,285	\$33,600	
74	Member Services profit/loss	\$41,475	\$37,277	\$33,162	
75					
76	Museum				
77	Museum - admissions	\$10,788	\$6,000	\$8,000	
78	Museum - Gift Shop sales	\$35,031	\$30,264	\$31,080	
79	Museum sales income	\$45,819	\$36,264	\$39,080	
80	Parking space rentals	\$450	\$800	\$1,260	
81	Brick Bldg Rent	\$12,300	\$13,200	\$13,200	
82	Museum other income	\$12,750	\$14,000	\$14,460	
83	Total Museum Income	\$58,569	\$50,264	\$53,540	
84	Research materials	\$23		\$1,000	
85	Staffing Hourly wages	\$10,400	\$13,000	\$12,875	
86	Employer portion FICA/Med			\$985	
87	Resale glass	\$4,141	\$12,500	\$12,500	
88	Resale Non-glass	\$106	\$300	\$300	
89	Collection Glass purchases	\$2,000	\$0	\$1,000	
90	Factory equipment	\$0	\$100	\$0	
91	Display fixtures	\$30	\$150	\$500	
92	Display materials	\$0	\$30	\$0	
93	Furniture and equipment	\$0	\$1,000	\$0	
94	Office:Supplies	\$207	\$300	\$125	
95	Credit cards fees	\$1,989	\$2,000	\$2,000	

	A	B	C	D	E
96	Utilities	\$8,074	\$11,545	\$8,878	
97	Telephone	\$533	\$0	\$700	
98	Security	\$422	\$0	\$422	
99	Repairs and Maintenance	\$18,444	\$20,000	\$17,000	
100	Improvements	\$58	\$200	\$0	
101	Supplies	\$511	\$150	\$500	
102	Property Taxes	\$24	\$24	\$24	
103	Insurance	\$3,178	\$3,178	\$3,178	
104	Audio Visual expense	\$30	\$0	\$100	
105	Snow Removal	\$50	\$300	\$300	
106	Advertising	\$4,092		\$4,000	
107	Museum Expenses	\$54,312	\$64,777	\$66,387	
108	Yellow House Utilities	\$909	\$1,100	\$850	
109	Yellow House Repairs & Maintenance	\$50	\$200	\$5,000	
110	Yellow House Security			\$0	Currently bundled with Museum
111	Yellow House Property Taxes	\$2,430	\$2,430	\$2,430	
112	Yellow House Insurance	\$187	\$187	\$187	
113	Yellow House Expenses	\$3,576	\$3,917	\$8,467	
114	Storage Bldg Utilities	\$291	\$350	\$350	
115	Storage Bldg Security	\$300	\$300	\$300	
116	Storage Bldg Repairs & Maintenance				
117	Storage Bldg Supplies				
118	Storage Bldg Property Taxes	\$6	\$6	\$6	
119	Storage Bldg Insurance	\$150	\$150	\$150	
120	Storage Bldg Expenses	\$747	\$806	\$806	
121	Brick Bldg Utilities			\$0	
122	Brick Bldg Repairs & Maintenance	\$0	\$250	\$1,250	
123	Brick Bldg Property Taxes	\$171	\$171	\$171	
124	Brick Bldg Insurance	\$187	\$187	\$187	
125	Brick Bldg Security	\$200	\$200	\$200	
126	Brick Bldg Expenses	\$558	\$808	\$1,808	
127	Total Museum expenses	\$59,193	\$70,308	\$77,468	
128	Museum profit/loss	-\$624	-\$20,044	-\$23,928	
129					
130	Overall profit/loss	\$46,562	\$20,173	\$11,667	
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135		Notes:			
136		1. In addition to the expenses outlined above, we have property loan payments of \$			
137		2. The current cash on hand balance includes any monies currently in PayPal, as v			

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136	10,800 for fiscal year 2018			
137	well as the \$10,000 Rainy Day Fund set aside			